Xopero ONE
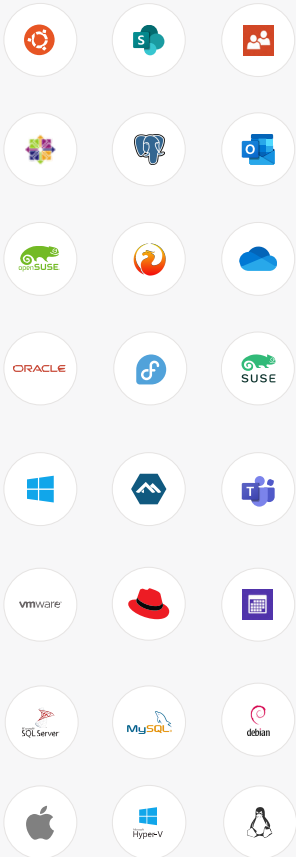# **MSP** Backup

Secure data across all your customers' infrastructure
and grow your business with enterprise-class backup!

XOPERO
Backup&Recovery

All-in-ONE Protection

We focus on data protection,
cyber resilience
and regulatory compliance.

"... managing even the
most complex
infrastructure and
enterprise-class functions
has never been so easy
and time-saving"

Why the Managed Services Model?

The MSP's (Managed Service Provider's) cooperation model is based on the remote provision of
IT services, which includes ensuring data security for clients as well. Payments for the use of
services provided by MSPs are billed on a monthly subscription basis. This approach minimizes
the initial costs of cooperation, making it easier to enter into this business model.
Simultaneously, for the service providers, this model enables the generation of steadily
increasing revenues.

Pay-as-you-go

Buy licenses only when you acquire
a customer and pay only for what you
actually use.

No contracts - no risk

Create a free account and start selling
and managing customer data
protection - no contracts needed.
If you need, we will arrange all the
paperwork - no worries from your side.

Best prices on the market

Create your own pricing policy
and sell with up to 5x higher
margins.

24/7/365 Technical Support

Get a quick and accurate response
and don't keep yourself or your
customers waiting.

14-day trials for customers

Don't buy blind - create 14-day free
trials for customers.

Subscription model

Choose monthly subscription - with
no upfront investment and zero entry
threshold. Eliminate any business risk.

Any storage compatibility

Xopero ONE is a multi-storage
system that provides your
customers with a unique
opportunity to add as many local
and cloud storage instances as they
need.

Central management

Manage customers, licenses and sales
in one unified MSP platform.

An award-winning backup solution

Capterra
ATLASSIAN Marketplace
★★★★
5-star rating
backup

High Performer
2022-2023

TOP 5 CRN
WYBÓR CZYTELNIKÓW
2019 Product/Service
of the year

2022
PRODUKT
ROKU
2022 Product
of the year

Backup + storage + management
ALL-in-ONE MSP platform

Manage everything in one place - sales, customers and their backup policies. Restore the data remotely to any location - directly from your browser. Secure both small businesses and enterprise customers, from physical environments to virtualization.

With **Xopero ONE MSP**, you'll gain access to enterprise-class tools that are intuitive to use, allowing you to easily adapt to changing market requirements and provide superior service to your customers.

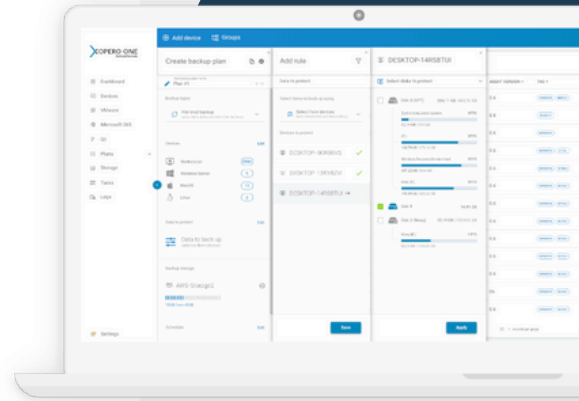**Xopero ONE Endpoint for MSPs**

Xopero ONE VM for MSPs

Xopero ONE Server for MSPs

Xopero ONE M365 for MSPs

Xopero ONE Database for MSPs

Zero-trust backup | Security and cyber protection

- AES encryption
- Ransomware protection
- Secure password manager
- Authentication and authorization

3 Pillars of Xopero ONE MSP Backup

1 **Configuration and implementation**

- **Create a free account:** creating an account is quick and takes only 30 seconds.
- **Instant deployment at the customer's site:** install Xopero agent remotely on all customers' endpoints.

3 **Management and reporting**

- **Reports:** get backup completion reports for audits and checks.
- **Disaster Recovery:** remotely restore customer data in the event of a disaster.
- **All-in-ONE Platform:** use an integrated environment to manage customers, licenses and sales, simplifying operations.
- **Recurring Profits:** build a highly profitable business through recurring revenue.

2 **Data Protection**

- **Remote Backup Configuration:** set backup policies remotely to protect customer data on the storage of your choice - whether local or cloud storage.
- **Multi-Storage System Support:** choose the most suitable data storage solution using Xopero Cloud or your own storage.

We're trusted by giants:

XOPERO
Backup&Recovery

Xopero Software S.A.
www.xopero.com