

ASI Security Partners

“We have had a great relationship with ESET over the years... we leverage all of the product functionality in the value proposition to our clients.”

—BLAKE SMITH – MANAGING PARTNER – ASI SECURITY PARTNERS



Country: **U.S.**

www.asi-securitypartners.com

Products:
ESET Endpoint Protection Standard, Advanced and Secure Business; ESET Full Disk Encryption, Dynamic Threat Defense.

THE PARTNER

ASI Security Partners is a leading network and internet security company located in Dallas, offering more than 50 years of combined security experience. The consultants, certified engineers and staff deliver a wide range of services including online demos and training; software evaluations, downloads and express delivery; security audits and other professional services; and managed services for monitoring of network devices.

WHY THEY CHOSE ESET

Recognizing that the company's services are critical to client success, it focuses on delivering a comprehensive set of best-of-breed solutions that help end users protect their critical internet, email and network assets. For endpoint security, they choose ESET, citing its high malware detection rates, low false positives, light footprint and free U.S.-based customer support.

Their track record of past success with ESET products has led them to use of more of the ESET stack in their offering to customers. “Great products and support,” summarizes Managing Partner Blake Smith. “We have had a great relationship with ESET over the years. Initially it was our ‘go-to’ option for the light footprint. Now, we leverage all of the product functionality in the value proposition to our clients.”

Smith gives ESET very high marks not only for the security solutions themselves, but for the support he receives as an ESET partner. That includes the account managers, partner services, technical support and assistance from technical engineers.



Blake Smith