



# Cybersecurity experts on your side

Your enterprise cybersecurity partner  
trusted by customers and analysts alike



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## Cybersecurity experts on your side

**Independence, integrity, insight, expertise:** these are the pillars on which ESET builds its award-winning cybersecurity solutions.

As one of very few private global IT security companies, we're proud to be owned by true security enthusiasts, the architects of our first software. Empowered by their vision, without pressure from investors, we have complete freedom to make the right choices for the ultimate protection of our customers. That freedom is one of key factors behind more than 20 years of consistent revenue growth and global expansion.

Being based in the European Union, we adhere to the strictest regulations, but the root of ESET's integrity lies in its culture. We have always believed that security cannot exist without clients' trust. We earn it with responsible industry practices, full transparency and a stubborn resistance to exploit trendy buzzwords. Our experts share their research at universities, global

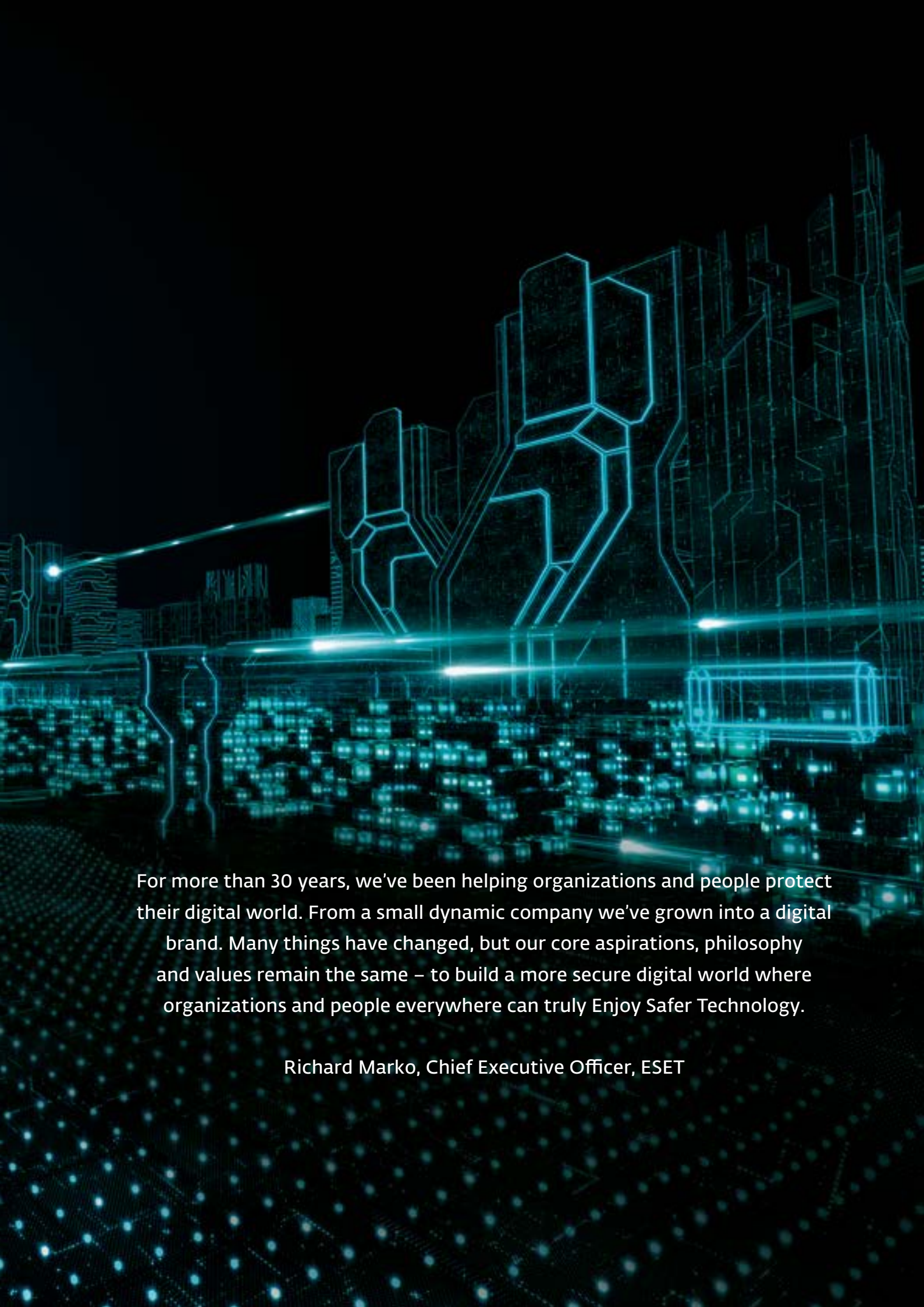
conferences and via our industry-leading security blog, [welvesecurity.com](https://welvesecurity.com). Although we partner with law enforcement to combat cybercrime, regardless of its origin, we are not beholden to anyone – neither governments, intelligence agencies, powerful organizations nor individuals.

Instead of listening to self-entitled authorities, we have made it our rule to always listen to the customer. You are our inspiration. Your needs provide our direction. So, even though we are completely independent, what we create depends on **you**.

Profound insight, combined with research assembled at 13 global R&D centers and human-trained machine learning, enables our experts to create multilayered technology that sets new quality standards for the protection of even the largest organizations.

All this, because we are **always on your side**.

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For more than 30 years, we've been helping organizations and people protect their digital world. From a small dynamic company we've grown into a digital brand. Many things have changed, but our core aspirations, philosophy and values remain the same – to build a more secure digital world where organizations and people everywhere can truly Enjoy Safer Technology.

Richard Marko, Chief Executive Officer, ESET

# ESET was named the only Challenger in Gartner's 2019 Magic Quadrant for Endpoint Protection

GARTNER'S ASSESSMENT WAS BASED ON ESET'S COMPLETENESS OF VISION AND ABILITY TO EXECUTE.

"In our view, to be named the only Challenger in the Gartner Magic Quadrant last year was a huge achievement for ESET; to have received the recognition for a second year running proves our determination to continue to deliver the best in endpoint protection, detection and response to enterprises."

**Ignacio Sbampato**  
Chief Business Officer at ESET

## Gartner

In 2019 Magic Quadrant for Endpoint Protection Platforms, Gartner states that they evaluated solutions with an emphasis on hardening, detection of advanced and fileless attacks, and response capabilities, favoring cloud-delivered solutions that provide a fusion of products and services.

At ESET we believe that the positioning as a Challenger for the second year **validates our ability to provide an easy-to-use, comprehensive and consistent endpoint protection product** and is reflective of the increasing market share in all crucial segments for ESET, from Enterprise, SMB to Consumer. ESET prides itself on its high detection and small footprint; quality of customer service offering and believes its placement in the Gartner Magic Quadrant highlights its dedication to the highest possible service for all ESET clients.

Access full complimentary report:  
[www.eset.com/int/business/gartner-epp-mq-2019](http://www.eset.com/int/business/gartner-epp-mq-2019)

Gartner Inc, Magic Quadrant for Endpoint Protection Platforms, Peter Firstbrook, Lawrence Pingree, Dionisio Zumerle, Prateek Bhajanka, Paul Webber, August 20, 2019.

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It's a very lightweight antivirus application with a powerful detection engine. Easy to install and maintain.



<https://www.gartner.com/reviews/review/view/806870>

## Why customers trust ESET

"ESET **shares its knowledge and experience** of security in the broadest sense of the word. They are not just concerned with their own products, but with what they can truly do for the customer. ESET constantly contributes ideas that make a positive contribution. For example, ESET Threat Intelligence solution, which enables us to **examine phishing emails better and faster.**"

Rick van de Westelaken, De Volksbank,  
Netherlands  
7500 seats  
Featured products:  
ESET Endpoint Security  
ESET Threat Intelligence

"We do occasionally look at other products in the market, but find that **nothing can beat ESET's proactive detection,** system scan speed and performance."

Tony Beazer,  
Infrastructure Officer  
at Dorset County  
Council

SOME OF OUR CUSTOMERS



**MITSUBISHI  
MOTORS**  
Drive your Ambition

protected by ESET since 2017  
more than 9,000 endpoints

**Canon**  
Canon Marketing Japan Group

protected by ESET since 2016  
more than 14,000 endpoints

**Allianz**   
Suisse

protected by ESET since 2016  
more than 4,000 mailboxes



ISP security partner since 2008  
2 million customer base



ESET customer since 2010,  
13,250 endpoints



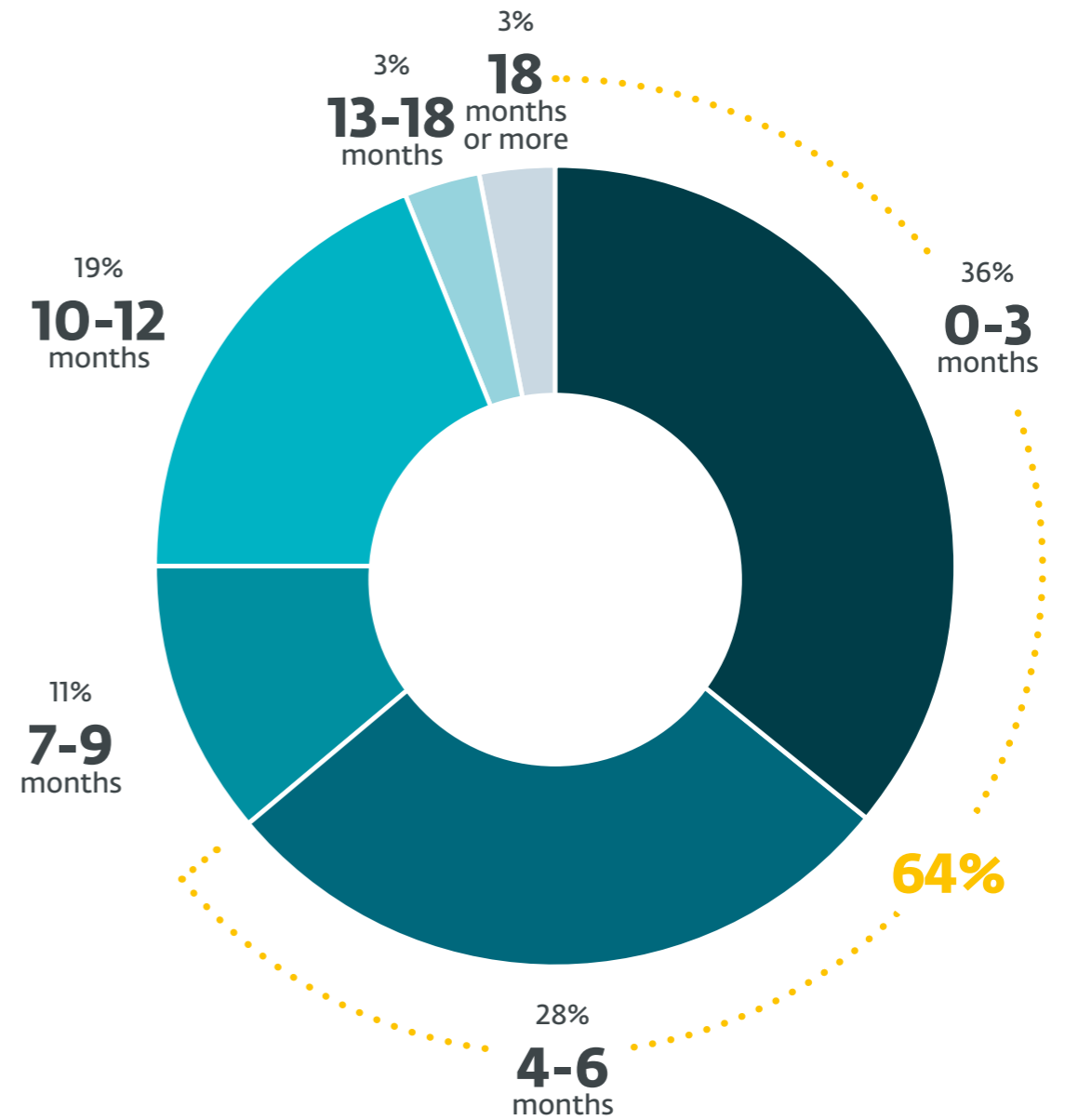
UNIVERSIDADE  
DE VIGO

Protected by ESET since 2010,  
More than 30,000 endpoints



“ESET has been our reliable security solution for years. It does what it has to do; you do not have to worry. In short, ESET stands for: reliability, quality and service.”

Jos Savelkoul, Team Leader ICT-Department;  
Zuyderland Hospital, Netherlands 10,000+ seats



**64% of ESET customers see ROI in less than 6 months, 75% within 9 months**

Based on the results of independent, third-party surveys that asked ESET business customers to rate their experiences using ESET solutions.

AWARDS AND ANALYST RECOGNITION



ESET achieves **highest score** in all SE Labs tests in 2018 and 2019.



Best performance in Enhanced Real-World Test of Enterprise solutions.



ESET continually receives the Approved Business Security badge



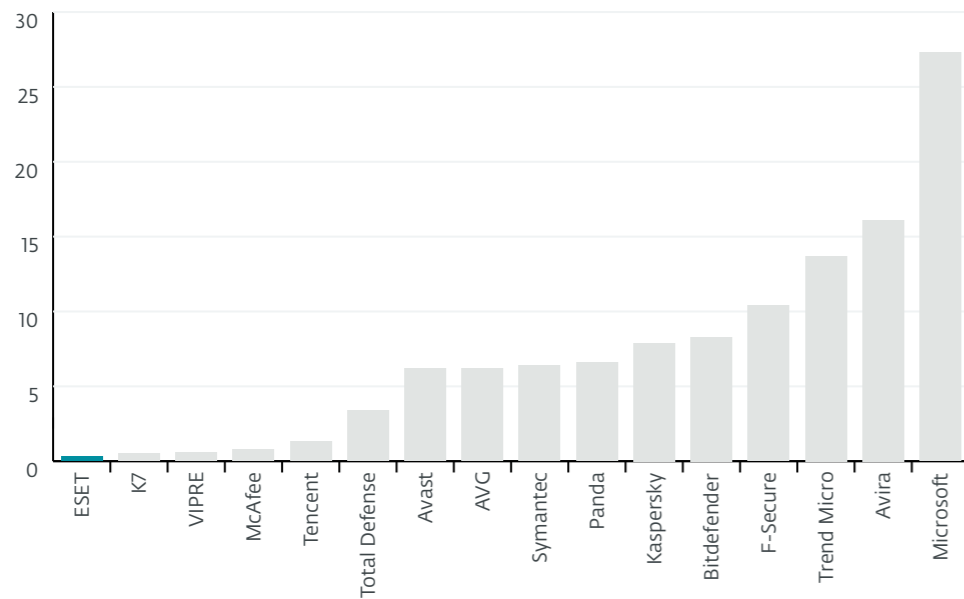
ESET has the most VB100 awards of all endpoint vendors.



ESET Endpoint Security is a leader in Endpoint Protection Suites on G2



ESET achieves stellar results in the category of usability in the annual test.



Source: AV-Comparatives Performance test, April 2019

Tested for impact on systems in production, ESET had the overall best - lowest impact score. The test consisted of file copying, archiving and archiving, application installing, and launching apps and downloading files.

<https://www.av-comparatives.org/tests/performance-test-april-2019/>

AWARDS AND ANALYST RECOGNITION



ESET **actively contributes to MITRE ATT&CK knowledgebase** with submissions such as on OceanLotus (APT32), or Ebury. We continue working on new contributions towards expanding the knowledge base even further.



ESET received the highest scores possible in the **OS support, Corporate vision and focus, and security community involvement** criteria in The Forrester Wave™: Endpoint Security Suites, Q3 2019.



KuppingerCole praises ESET for **consistently strong results in independent tests**. The analyst firm highlights “the rare technical capability of being able to scan the Unified Extensible Firmware Interface (UEFI)” and thus the ability to become “the first vendor to catch LoJax UEFI rootkit in the wild.”

“ESET Endpoint Security is a **feature-rich solution** for protecting almost all operating systems in use today. In addition to **robust anti-malware capabilities**, ESET is a suite of integrated endpoint security features including firewall, and file integrity monitoring.

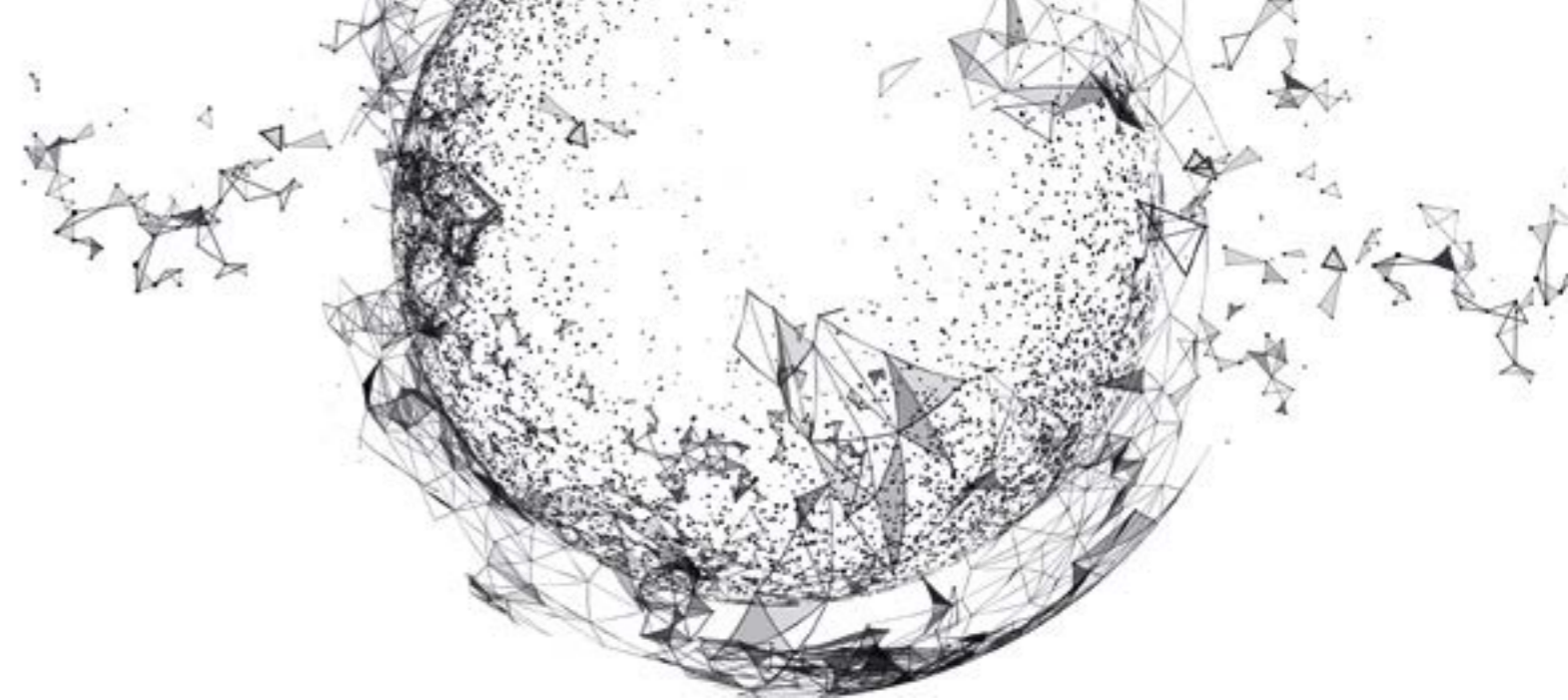


ESET **rated 'Top Player'** in 2019 Radicati Endpoint Security report assessing 17 endpoint security vendors according to two main criteria: **functionality** and **strategic vision**.



The IDC's Worldwide Mobile Threat Management Software 2019-2019 names ESET **a major player in mobile threat management**.

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#### ESET IN NUMBERS

**110m+**  
users  
worldwide

**400k+**  
business  
customers

**200+**  
countries  
& territories

**13**  
global  
R&D offices

**Proven. Trusted.**  
**Global solutions**  
**with local support**

ESET security solutions are localized in 38 languages and we have presence in more than 200 countries and territories globally. Organizations around the world can rely on our highly-responsive professionals for technical and customer support provided in the local language.





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**Regional Center**



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Buenos Aires (AR)

Singapore (SG)

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## Why customers want to partner with ESET

We have the freedom of action to do always what we consider best for our customers.

### SECURE

- No debts and no loans
- Not dependent on a single segment or a few big deals
- Evenly distributed revenue streams

&

### PRIVATELY HELD

- Not for sale
- Neither dependent on, nor looking for investors
- No shareholder pressure to make a fast return on investment (ROI)

### CHANNEL FOCUSED

- We're a channel focused IT security company. Our partners in every part of the world can rely on our long-standing experience supporting our partner network.



ESET reaffirms the 'Champion' status in Canalys Global Cybersecurity Leadership Matrix 2020. ESET achieved the highest score benchmarks in the categories of product availability and supply, and ease of doing business.

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## Why customers rely on ESET technology

“ESET Endpoint Security is **incredibly accurate** in identifying and discovering any security threat. The software has a design of accurately noticing any malicious content, that might harm your system. ESET Endpoint Security demands **little amount of installation effort**, unlike many other security aids which needs massive amounts. Finally, ESET Endpoint Security is a **customizable** application, and works effectively with other security measures.”

Data Administrator in the Finance Industry  
Firm Size: 3B - 10B USD  
Implementation Strategy: Worked with just the vendor

<https://www.gartner.com/reviews/review/view/973526>

“The biggest thing that stands out is its **strong technical advantage** over other products in the marketplace. ESET offers us reliable security, meaning that I can work on any project at any time knowing our computers are protected 100%.”

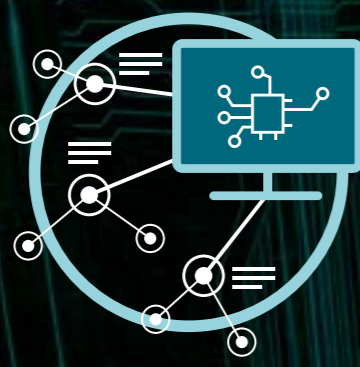
Fiona Garland, Business Analyst at Group IT

# Our products and technologies stand on 3 pillars



## ESET LIVEGRID®

Whenever a zero-day threat such as ransomware is seen, the file is sent to our cloud-based malware protection system – LiveGrid®, where the threat is detonated and behavior is monitored. Results of this system are provided to all endpoints globally within minutes without requiring any updates.



## MACHINE LEARNING

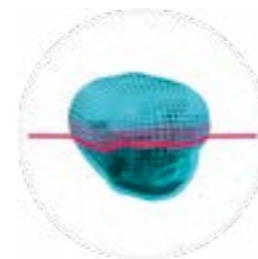
Uses the combined power of neural networks and handpicked algorithms to correctly label incoming samples as clean, potentially unwanted or malicious.



## HUMAN EXPERTISE

World-class security researchers sharing elite know-how and intelligence to ensure the best round-the-clock threat intelligence.

# Explore ESET world-class technologies



## ADVANCED MEMORY SCANNER

A unique ESET technology addressing heavy use of obfuscation and/or encryption. Monitors the behavior of a malicious process and scans it once it decloaks in memory.



## BEHAVIORAL DETECTION AND BLOCKING

Monitors system activity and uses a pre-defined set of rules to identify and block suspicious system behavior from carrying out potentially harmful activity.



## CLOUD MALWARE PROTECTION SYSTEM

Unknown, potentially malicious applications and other possible threats are monitored and submitted to the ESET cloud via the ESET LiveGrid® Feedback System.



## RANSOMWARE SHIELD

Monitors and evaluates all executed applications based on their behavior and reputation. Designed to detect and block processes that resemble behavior of ransomware.

For comprehensive information on ESET technology visit <https://www.eset.com/technology>

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"Best protection for your enterprise network"



<https://www.gartner.com/reviews/review/view/692826>

## What customers are saying about ESET's knowledge and expertise

"ESET Endpoint Security is a comprehensive antivirus solution which has **advanced security technologies**. In my organization, we use ESET Endpoint Security to protect our computers and servers from security threats. It has **better malware detection ratio** than other security solutions. It works well against malware and ransomware. It is **lightweight**, and it does not down system performance."

Maintenance engineer  
Industry: Education  
Role: Infrastructure and Operations

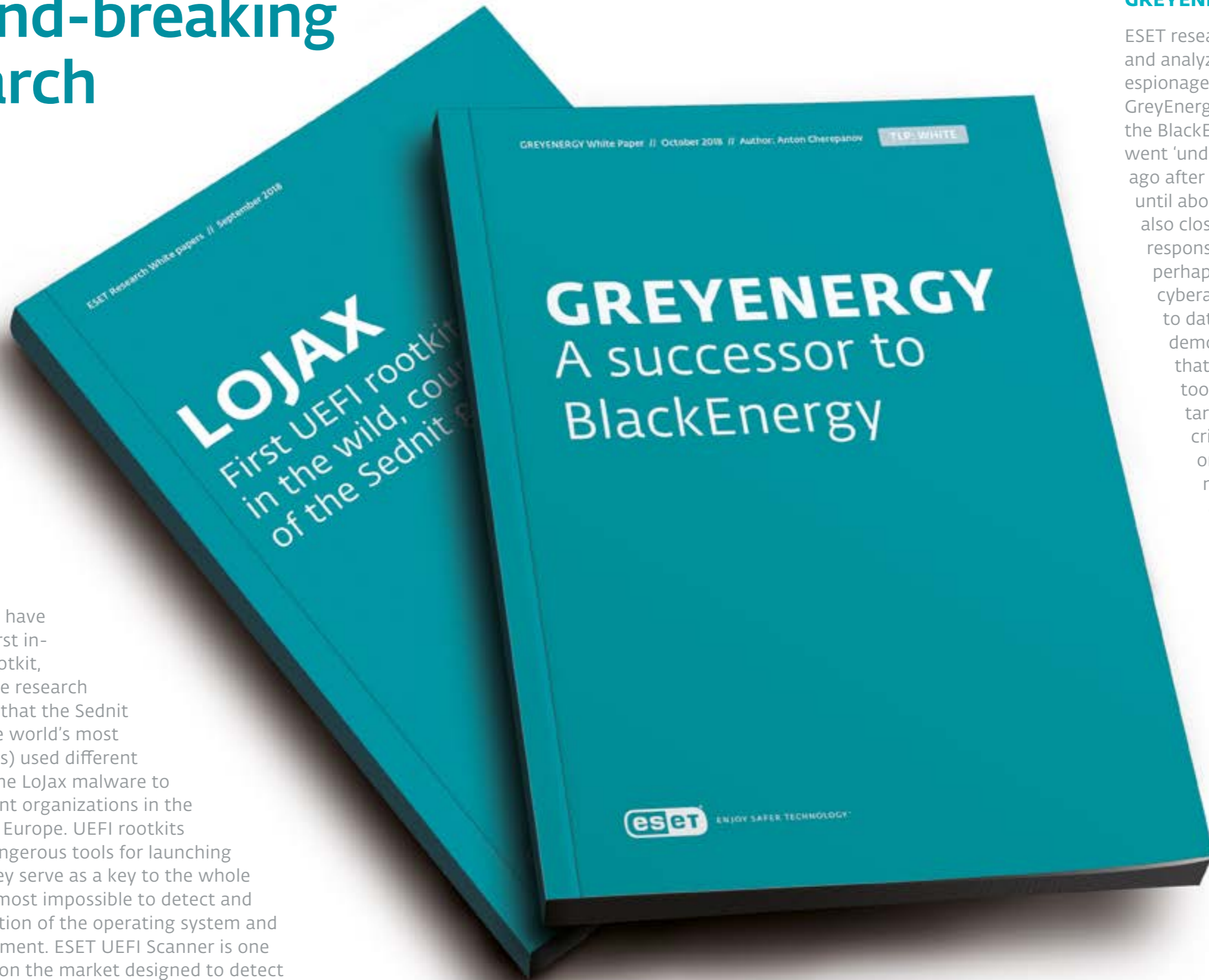
<https://www.gartner.com/reviews/review/view/968644>

"I can definitely say that ESET outscores its rivals regarding **technical support and ability**. Thanks to the expert professionals of ESET, we and our computers are safe."

Ferit Semih Zeybekoglu, IT Manager at Tepe Corporate Services Group

Gartner Peer Insights reviews constitute the subjective opinions of individual end-users based on their own experiences, and do not represent the views of Gartner or its affiliates.

# Ground-breaking research



## LOJAX

ESET researchers have discovered the first in-the-wild UEFI rootkit, dubbed LoJax. The research team has shown that the Sednit group (one of the world's most active APT groups) used different components of the LoJax malware to target government organizations in the Balkans and C&E Europe. UEFI rootkits are extremely dangerous tools for launching cyberattacks. They serve as a key to the whole computer, are almost impossible to detect and survive reinstallation of the operating system and hard disk replacement. ESET UEFI Scanner is one of the only tools on the market designed to detect malicious components in a PC's firmware.

## GREYENERGY

ESET researchers have unmasked and analyzed a shadowy cyber-espionage group dubbed GreyEnergy. It's the successor to the BlackEnergy APT group which went 'underground' a few years ago after menacing Ukraine until about 2015. GreyEnergy is also closely related to TeleBots, responsible for NotPetya, perhaps the most devastating cyberattack experienced to date. Our researchers demonstrated beyond doubt that GreyEnergy's malware toolkit, capable of targeted attacks against critical infrastructure organizations, both mirrors and improves on already-sophisticated techniques used in the NotPetya attacks and Ukraine power grid outages.

For more news and analyses on ESET research, visit [www.welivesecurity.com](http://www.welivesecurity.com)

**welivesecurity**

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"We were most impressed with the support and assistance we received. In addition to being a great product, the excellent care and support we got was what really led us to move all of Primoris' systems to ESET as a whole."

Joshua Collins, Data Center Operations Manager  
Primoris Services Corporation, USA and Canada, 4200 seats

## Why customers choose ESET's services

ESET services are the perfect complement to our security software solutions. Tap in to the tools and knowledge of our teams to diagnose and solve information security challenges. Our **in-depth understanding of the technologies**, resources and security requirements of our customers allows us to quickly identify issues, determine

corrective action and offer a complete catalog of defined services, from implementation and customization to training and support. Our goal is to ensure you **get the most out of your investment in ESET** information security products through professional consulting.

"The **experience was easy to follow** and the representatives made the process flawless for us. From start to finish, we were always in the loop with our product and knew exactly what to do to continue. I would really recommend this service to any of company."

<https://www.gartner.com/reviews/review/view/556142>

Reviewer Profile  
Systems Administrator  
Industry:  
Services  
Role:  
Infrastructure and Operations  
Firm Size:  
500M - 1B USD  
Implementation Strategy:  
Worked with just the vendor

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ESET Endpoint Security cover the widest variety of endpoint operating systems. This endpoint protection product consistently rates very highly in terms of detection in independent malware detection tests. The product also is one of the top-performing, lowest impact endpoint security agents available in the market today.

**KuppingerCole Report**  
Executive View  
By John Tolbert

## ESET solutions trusted by customers and recognized by analysts

### THE RIGHT IT SECURITY SOLUTION FOR YOUR BUSINESS

Whatever your business security solution requires, ESET's goal is to ensure that, at all times our technology is on your side, so you can focus on your business and enjoy the benefits it brings. Our customers benefit from our truly global presence by receiving continually updated protection.

Contact an ESET dedicated partner in your language in more than 200 countries and territories. Our team will listen to your needs, answer all your questions, provide full support for ESET products and help you get the most out of your IT security, wherever you are.

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"ESET has brought reliability and stability and therefore a great trust in the product to us and much peace of mind."

Eric Mattioni, IS Operations Manager  
The Hospital Center of Luxembourg



## SCALABLE AND CUSTOMIZABLE SOLUTIONS FOR YOUR BUSINESS

### ESET PROTECT

Remote management platform available as cloud-based or on-premises deployment included in following subscriptions

	Management Console	Endpoint Protection	Cloud Sandbox	Full Disk Encryption	Mail Security	Cloud Application Protection	Endpoint Detection and Response
ESET PROTECT ENTRY	•	•					
ESET PROTECT ADVANCED	•	•	•	•			
ESET PROTECT COMPLETE	•	•	•	•	•	•	
ESET PROTECT ENTERPRISE	•	•	•	•			•
ESET PROTECT MAIL PLUS	•		•		•		

## ESET'S COMPREHENSIVE CYBERSECURITY OFFERING

### ENDPOINT PROTECTION PLATFORM

- ESET Endpoint Security for Windows
- ESET Endpoint Security for Mac
- ESET Endpoint Antivirus for Windows
- ESET Endpoint Antivirus for Mac
- ESET Endpoint Security for Android
- ESET Endpoint Antivirus for Linux
- ESET Mobile Device Management for Apple iOS
- ESET File Security for Microsoft Windows Server
- ESET File Security for Linux / FreeBSD
- ESET File Security VM extension for Microsoft Azure
- ESET Virtualization Security for VMware
- ESET SharePoint Security

### SECURITY SERVICES

- ESET Threat Monitoring
- ESET Threat Hunting
- ESET Enterprise Inspector Initial Assessment & Optimization

### PROFESSIONAL SERVICES

- ESET Deployment & Upgrade
- ESET Premium Support

### SECURITY MANAGEMENT

- ESET PROTECT

### CLOUD SECURITY

- ESET Cloud Office Security

### ENDPOINT DETECTION & RESPONSE

- ESET Enterprise Inspector

### THREAT INTELLIGENCE

- ESET Threat Intelligence

### CLOUD SANDBOX ANALYSIS

- ESET Dynamic Threat Defense

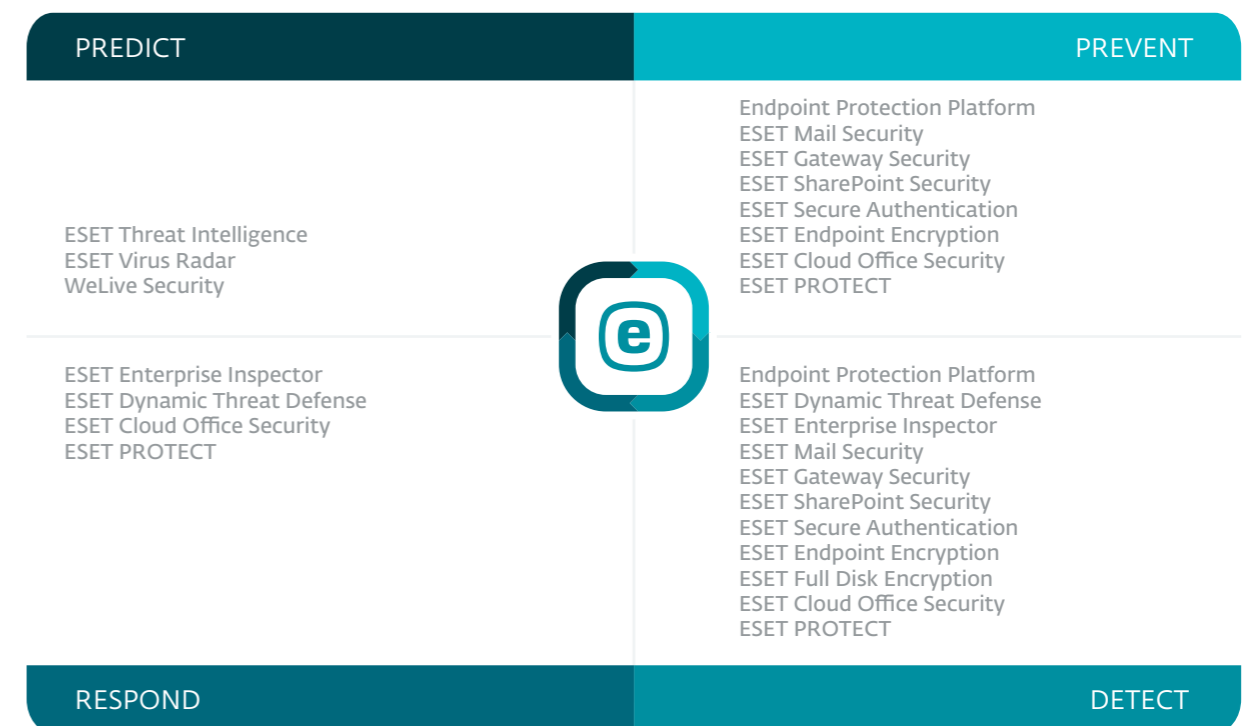
### MAIL SECURITY

- ESET Mail Security for Microsoft Exchange Server
- ESET Mail Security for Linux / FreeBSD
- ESET Mail Security for IBM Domino

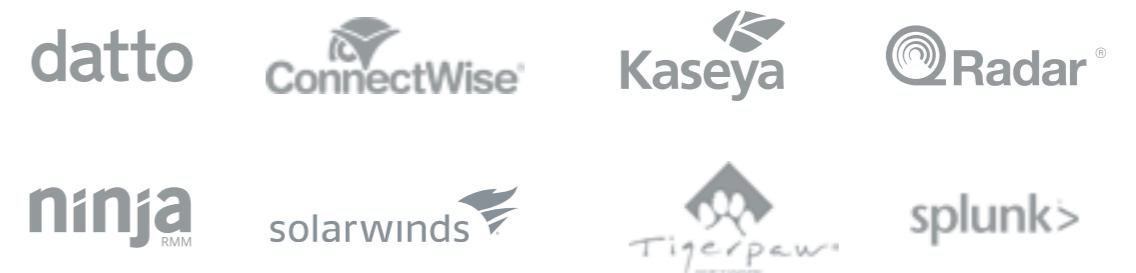
### IDENTITY AND DATA PROTECTION

- ESET Endpoint Encryption
- ESET Full Disk Encryption
- ESET Secure Authentication

## ESET HOLISTIC APPROACH TO CYBER RISK MANAGEMENT



## ESET PLUGINS & INTEGRATION



### ESET ANTI-MALWARE SDK

Multilayered, cross-platform protection for a wide range of applications and integration scenarios.

## CROSS-PLATFORM PROTECTION





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OF PRODUCTS AND SERVICES VISIT  
[WWW.ESET.COM/ENTERPRISE](http://WWW.ESET.COM/ENTERPRISE)



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