

# EPC Familia

*“ESET offered good pre-sales and deployment support as well as reasonable pricing. We also had the opportunity to get access to online training. Although we did not know initially about ESET, we discovered the company thanks to Gartner Magic Quadrant and other leading industry analysts.”*

Joffrey Barbeaux, IT Manager



## INDUSTRY

Healthcare

## WEBSITE

<https://www.monfamilia.be>

## COUNTRY

Belgium

## PRODUCT

ESET Endpoint Protection Advanced, 500 seats

ESET Dynamic Threat Defense, 500 seats

ESET Cloud Office Security, 250 seats

ESET Secure Authentication, 30 users

ESET Endpoint Encryption, 30 users

## THE CUSTOMER

Familia is a network of 100 pharmacies in Wallonia and Brussels which are all part of the same Walloon cooperative society, the EPC Group, founded in 1919. The company has over 700 employees, driven by the desire to preserve the ethics of their profession and ensure irreproachable management of their patients' care and health concerns. Managing their network of pharmacies and offices, the company IT security requires user-friendly remote management as well as a personalized approach and ongoing, easily accessible support.



## THE CHALLENGE

Familia undertook a complete security project and had to cover the following needs:

- Antimalware/Endpoint security
- Endpoint encryption and multi-factor authentication
- Security for Microsoft 365

Naturally, the solutions had to be compatible with the new tools they wanted to implement in order to meet all their needs. Joffrey Barbeaux explains:

*“We had several vendors with solutions that were not up to date. Also, I took the IT Manager role while previously being a developer, and we had no contact with previous vendors. The IT security project was part of a bigger security project for the whole company: not only for IT but also for staff and the buildings' overall security. Therefore, we needed an easy-to-use and easy-to-deploy solution.”*



## THE SOLUTION

The company purchased ESET licenses in August 2020. Based on their profile and requirements, ESET Endpoint Protection Advanced was the perfect solution to fit the bill. *“Overall, we enjoy the usability, the security the solution provides and the quality of the technical support. There are lots of offices that we need to manage, and the remote management console allows us to manage not only all products and licenses but also the security for all the offices we have here in Belgium.”*

## KEY BENEFITS FOR FAMILIA

- Easy deployment
- Simple licensing
- Reasonable costs